Enrollment in 300 level Management courses is limited to students at the Junior and Senior level.
See registration information above.

CRN	SUBJ CRS SEC	COURSE TITLE	CrHr	DAYS	TIME	BLDG	ROOM	INSTRUCTOR	SIZE
16303	MGMT 099 01	Professional Dev Requirement	0.0	TBA		CAMPUS		Schinski, Michael	200
15239	MGMT 100 01	Society and Business	3.0	T R	830am- 945am	WELLES	138	Boyd, Robert	50
16690	MGMT 250 01	Information Tech for Business	3.0	M	830am- 1020am	SOUTH	138	Horn, Michael	36
				W	1130am-1220pm	NEWTON	214		
16691	MGMT 250 02	Information Tech for Business	3.0	F	830am- 1020am	SOUTH	138	Horn, Michael	36
				W	1130am-1220pm	NEWTON	214		
16692	MGMT 250 03	Information Tech for Business	3.0	M	1030am-1220pm	SOUTH	138	Horn, Michael	36
				W	1130am-1220pm	NEWTON	214		
16767	MGMT 250 04	Information Tech for Business	3.0	F	1030am-1220pm	SOUTH	138	Horn, Michael	36
				W	1130am-1220pm	NEWTON	214		
12149	MGMT 263 01	Business Law I	3.0	T R	230pm- 345pm	NEWTON	201	Sciarrino, Alfred J.	100
12150	MGMT 263 02	Business Law I	3.0	T R	400pm- 515pm	NEWTON	201	Sciarrino, Alfred J.	100
16090	MGMT 264 01	Business Law II	3.0	W	530pm- 800pm	STURGS	219	Sciarrino, Alfred J.	100
12151	MGMT 300 01	Organizational Behavior	3.0	M W	1130am-1245pm	WELLES	140	Jassawalla, Avan	30
12152	MGMT 300 02	Organizational Behavior	3.0	M W	100pm- 215pm	WELLES	140	Jassawalla, Avan	30
12153	MGMT 300 03	Organizational Behavior	3.0	T R	1000am-1115am	WELLES	138	Markulis, Peter M	30
16913	MGMT 305 01	Quantitative Methods	3.0	M W	830am- 945am	WELLES	123	Sarpphaitoon, Suppaleuk	20
17363	MGMT 305 02	Quantitative Methods	3.0	M W	1000am-1115am	SOUTH	328	Sarpphaitoon, Suppaleuk	20
17364	MGMT 305 03	Quantitative Methods	3.0	M W	100pm- 215pm	WELLES	138	Sarpphaitoon, Suppaleuk	20
12154	MGMT 311 01	Managerial Finance	3.0	T R	830am- 945am	SOUTH	338	Conklin, William	35
12155	MGMT 311 02	Managerial Finance	3.0	T R	1000am-1115am	WELLES	140	Conklin, William	35
12156	MGMT 311 03	Managerial Finance	3.0	T R	1130am-1245pm	WELLES	26	Conklin, William	35
17365	MGMT 312 01	Advanced Managerial Finance	3.0	T R	100pm- 215pm	WELLES	138	Boyd, Robert	35

BUSINESS:MANAGEMENT (continued)

CRN	SUBJ	CRS	SEC	COURSE TITLE	CrHr	DAYS	TIME	BLDG	ROOM	INSTRUCTOR	SIZE
12160	MGMT	331	01	Marketing	3.0	M W	830am- 945am	WELLES	140	Landy, Rebecca S.	30
12161	MGMT	331	02	Marketing	3.0	M W	1000am-1115am	WELLES	140	Landy, Rebecca S.	30
12162	MGMT	331	03	Marketing	3.0	M W	1130am-1245pm	SOUTH	340	Mourey, Deborah A.	30
12163	MGMT	333	01	Marketing Research	3.0	T R	400pm- 515pm	SOUTH	338	Scipione, Paul A.	35
12164	MGMT	334	01	Marketing Communications	3.0	M W	1000am-1115am	SOUTH	338	Alam, Ian	35
12165	MGMT	334	02	Marketing Communications	3.0	M W	830am- 945am	SOUTH	338	Alam, Ian	35
17366	MGMT	339	01	International Marketing	3.0	M W	1130am-1245pm	SOUTH	338	Alam, Ian	35
12448	MGMT	346	01	Human Resource Management	3.0	M W	400pm- 515pm	WELLES	140	Jassawalla, Avan	34
13409	MGMT	355	01	Production & Operations Mangmt	3.0	T R	100pm- 215pm	WELLES	26	Sheikh, Farooq	35
13410	MGMT	355	02	Production & Operations Mangmt	3.0	T R	230pm- 345pm	WELLES	26	Sheikh, Farooq	35
12171	MGMT	370	01	International Business	3.0	T R	230pm- 345pm	SOUTH	340	Nolan, John Timothy	35
12172	MGMT	370	02	International Business	3.0	T R	400pm- 515pm	SOUTH	340	Nolan, John Timothy	35
15571	MGMT	385	01	Spec Top-Bus:Entrepreneurship	3.0	TBA		CAMPUS		Markulis, Peter M	10
12174	MGMT	390	01	Strategic Management	3.0	T R	830am- 945am	WELLES	140	Markulis, Peter M	24
12175	MGMT	390	02	Strategic Management	3.0	T R	1130am-1245pm	WELLES	140	Nolan, John Timothy	31
16091	MGMT	390	03	Strategic Management	3.0	R	600pm- 830pm	SOUTH	338	Nolan, John Timothy	28
16135	MGMT	511	01	Financial Management	3.0	T	230pm- 345pm	WELLES	138	Howe, Harry	25
						R	230pm- 345pm	SOUTH	138		
17367	MGMT	522	01	Quantitative Analysis	3.0	T R	1130am-1245pm	SOUTH	338	Sheikh, Farooq	25

Business Administration internships are available for Fall 2012. Acceptance into the Internship Program is by application only.
See Professor Robert Boyd, South Hall 102, for more information. Registration is through the School of Business.