Enrollment in 300 level Management courses is limited to students at the Junior and Senior level.
See registration information above.

CRN	SUBJ CRS SEC	COURSE TITLE	CrHr	DAYS	TIME	BLDG	ROOM	INSTRUCTOR	SIZE
16303	MGMT 099 01	Professional Dev Requirement	0.0	TBA		CAMPUS		Little, Theresa A	200
15239	MGMT 100 01	Society and Business	3.0	T R	830am- 945am	WELLES	138	Boyd, Robert	50
16690	MGMT 250 01	Information Tech for Business	3.0	M	830am- 1020am	SOUTH	138	Horn, Michael	36
				W	1130am-1220pm	NEWTON	214		
16691	MGMT 250 02	Information Tech for Business	3.0	F	830am- 1020am	SOUTH	138	Horn, Michael	36
				W	1130am-1220pm	NEWTON	214		
16692	MGMT 250 03	Information Tech for Business	3.0	M	1030am-1220pm	SOUTH	138	Horn, Michael	36
				W	1130am-1220pm	NEWTON	214		
16767	MGMT 250 04	Information Tech for Business	3.0	F	1030am-1220pm	SOUTH	138	Horn, Michael	36
				W	1130am-1220pm	NEWTON	214		
12149	MGMT 263 01	Business Law I	3.0	T R	230pm- 345pm	NEWTON	201	Quinn, James M	100
12150	MGMT 263 02	Business Law I	3.0	T R	400pm- 515pm	NEWTON	201	Quinn, James M	100
16090	MGMT 264 01	Business Law II	3.0	W	530pm- 800pm	STURGS	219	Quinn, James M	100
12151	MGMT 300 01	Organizational Behavior	3.0	M W	1130am-1245pm	WELLES	140	Jassawalla, Avan	30
12152	MGMT 300 02	Organizational Behavior	3.0	M W	100pm- 215pm	WELLES	140	Jassawalla, Avan	30
12153	MGMT 300 03	Organizational Behavior	3.0	T R	1000am-1115am	WELLES	138	Markulis, Peter M	30
16913	MGMT 305 01	Quantitative Methods	3.0	M W	830am- 945am	WELLES	123	Lee, Mansokku	20
17363	MGMT 305 02	Quantitative Methods	3.0	M W	1000am-1115am	FRASER	213	Lee, Mansokku	20
17818	MGMT 305 03	Quantitative Methods	3.0	T R	1000am-1115am	MILNE	105	Sheikh, Farooq	20
12154	MGMT 311 01	Managerial Finance	3.0	T R	830am- 945am	SOUTH	340	Gu, Anthony	35
12155	MGMT 311 02	Managerial Finance	3.0	M W F	830am- 920am	WELLES	26	Schinski, Michael	35
12156	MGMT 311 03	Managerial Finance	3.0	T R	1130am-1245pm	WELLES	26	Gu, Anthony	35
17365	MGMT 312 01	Advanced Managerial Finance This class meets in Fraser 215.	3.0	M W	1130am-1245pm	CAMPUS		Schinski, Michael	35
12160	MGMT 331 01	Marketing	3.0	M W	400pm- 515pm	SOUTH	340	Gutenberg, Jeffrey S.	30
12161	MGMT 331 02	Marketing	3.0	M W	1000am-1115am	WELLES	140	Gutenberg, Jeffrey S.	30
12162	MGMT 331 03	Marketing	3.0	M W	1130am-1245pm	SOUTH	338	Gutenberg, Jeffrey S.	30

BUSINESS:MANAGEMENT (continued)

CRN	SUBJ CRS SEC	COURSE TITLE	CrHr	DAYS	TIME	BLDG	ROOM	INSTRUCTOR	SIZE
12163	MGMT 333 01	Marketing Research	3.0	T R	400pm- 515pm	SOUTH	338	Scipione, Paul A.	35
12164	MGMT 334 01	Marketing Communications	3.0	M W	1000am-1115am	SOUTH	340	Alam, Ian	35
12165	MGMT 334 02	Marketing Communications	3.0	M W	1130am-1245pm	SOUTH	340	Alam, Ian	35
17779	MGMT 338 01	Internet Marketing	3.0	M W	830am- 945am	SOUTH	340	Alam, Ian	35
12448	MGMT 346 01	Human Resource Management	3.0	M W	400pm- 515pm	WELLES	140	Jassawalla, Avan	34
13409	MGMT 355 01	Production & Operations Mangmt	3.0	T R	100pm- 215pm	WELLES	26	Sheikh, Farooq	35
13410	MGMT 355 02	Production & Operations Mangmt	3.0	T R	230pm- 345pm	WELLES	26	Sheikh, Farooq	35
12171	MGMT 370 01	International Business	3.0	T R	230pm- 345pm	SOUTH	340	Nolan, John Timothy	35
12172	MGMT 370 02	International Business	3.0	T R	400pm- 515pm	SOUTH	340	Nolan, John Timothy	35
15571	MGMT 385 01	Spec Top-Bus:Entrepreneurship	3.0	TBA		CAMPUS		Markulis, Peter M	10
17673	MGMT 385 02	SpecTop-Bus:Real Estate Princ	3.0	T R	400pm- 515pm	FRASER	213	Gu, Anthony	10
12174	MGMT 390 01	Strategic Management	3.0	T R	830am- 945am	WELLES	140	Markulis, Peter M	24
12175	MGMT 390 02	Strategic Management	3.0	T R	1130am-1245pm	WELLES	140	Nolan, John Timothy	31
16091	MGMT 390 03	Strategic Management	3.0	T	600pm- 830pm	SOUTH	338	Nolan, John Timothy	28
16135	MGMT 511 01	Financial Management	3.0	T R	230pm- 345pm	FRASER	213	Howe, Harry	25
17367	MGMT 522 01	Quantitative Analysis	3.0	T R	530pm- 645pm	SOUTH	340	Sheikh, Farooq	25

Business Administration internships are available for Fall 2013. Acceptance into the Internship Program is by application only.
See Professor Robert Boyd, South Hall 102, for more information. Registration is through the School of Business.